



# DEPARTMENT OF THE AIR FORCE

HEADQUARTERS AIR FORCE MATERIEL COMMAND  
WRIGHT-PATTERSON AIR FORCE BASE OHIO

7 FEB 2003

## MEMORANDUM FOR SEE DISTRIBUTION

FROM: HQ AFMC/PK  
4375 Chidlaw Road, Room S208  
Wright-Patterson AFB OH 45433-5006

SUBJECT: Price Analysis Methods Training Course

1. During the summer of 2002, HQ AFMC/PK presented a Price Analysis Methods Training Course at most locations in AFMC. Since then, we have been working with the Air Force Institute of Technology (AFIT) to develop a web-based version of the course to be placed in the AFIT Virtual Schoolhouse. The course is complete and has been deployed as QMT 110 in the AFIT catalog located at: <https://www.vsh.afit.edu/Virtschool/homepage/mainframe.htm>. Students can register using local procedures as shown on the AFIT web site.
2. The Price Analysis Methods course covers the same material as the previous classroom version. The topics include the price analysis methods listed in the FAR, an introduction to performance based payments and negotiation methods. The material is based on experiences, Inspector General findings and latest policy changes. There are a number of interactive exercises and examples to illustrate the major topics. There are no quizzes but it will be necessary to understand the interactive examples to complete the course. Most students will complete the training in about six hours.
3. Price analysis is changing and we need to keep current. I encourage each of you to use this training to update your experienced people in the latest price analysis methods. While geared toward more experienced people, the training should also be of value to new people and trainees.
4. If you have any questions, please call my action officer, Mr. Virgil Hertling, HQ AFMC/PKPC, DSN 986-0446, or e-mail to [virgil.hertling@wpafb.af.mil](mailto:virgil.hertling@wpafb.af.mil).

JEFFERY P. PARSONS  
Colonel, USAF  
Director of Contracting